



Center for Research on  
Environmental Decisions

Please join us for CRED lab  
November 5, 2009  
12:00-1:30pm, 417 Schermerhorn Hall

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Investing In and For Oneself: How Feeling Close to One's Future Self Impacts Intertemporal  
Resource Allocation (Please see abstract below)

This presentation is a practice talk for the JDM conference.

What does it mean to "feel close" to one's future self? How does closeness interact with other factors that affect divisions of resources between now and later? We show that closeness to future self can be manipulated and is distinct from attitude toward future self (liking/disliking). Closeness, not attitude, influences intertemporal resource allocation. Additionally, pro-spend vs. pro-save framing is shown to interact with closeness to future self. We explore individuals' theories about stability in self-concept over time and examine which elements of closeness to future self (similarity, empathy, responsibility) matter for how people divide resources between present and future.

Upcoming lab events are available at:  
[www.cred.columbia.edu/newsevents](http://www.cred.columbia.edu/newsevents)